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August 14, 2012

Mr. Jon Kazek  
Mr. Steve Dixon  
Mr. Chris Morrison  
DKM Custom Homebuilders, LLC  
12273 Emerald Coast Parkway  
Suite 108  
P. O. Box 6697  
Miramar Beach, FL 32550

Re: Our Homebuilding Experience with DKM

Dear Jon, Steve & Chris:

Mary and I want to let you know that whenever we come across another person who is looking for a homebuilder in the Destin area, we go out of our way to tout our extremely positive homebuilding experience with DKM. As you know, we were building our home in Blue Mountain Beach "remotely" from our primary home in Jacksonville, Florida. As a result, and because we could only get over to see the home in progress every three to four weeks, we had to rely a great deal on both of you to carry out the design intent, not only in the 'big picture' sense, but also with respect to all of the little details that mark the difference between a good end product and a great one. You gave us a great product for which we continue to receive compliments from everyone who sees it. Needless to say, our experience with you and your team was superb.


We have built three homes over the years, and, by far, our experience with you was the very best. I received a number of comments from neighbors when I visited the job site during your construction that they had never seen a jobsite that was kept so clean and well managed as yours. I very much appreciated the fact that you went out of your way during the construction stage to make important alternative design/construction suggestions that improved quality and saved us money in the process. We also found you and your office staff to be extremely responsive to all of our inquiries. Your regular posting of photos of the progress of our home on your internet site was extremely helpful and gave us the virtual equivalent of "being there" every

week. Chris' follow-up work, after the home was built, to ensure we were happy with the home was much appreciated as well.

I cannot conclude without also mentioning how pleasantly surprised Mary and I were when, months after you completed the construction of our beautiful home, we received your note, and the enclosed check for \$1,500.00, in which you informed us that your internal accounting, after all of the various debits and credits of our job were applied, showed that we were owed that balance on our "cost plus" contract with DKM. I say we were surprised, but, upon reflection, we were not, since it was a clear testament to your corporate and personal integrity and honesty that so characterized our experience working with you.

Put simply, as quality homebuilders and quality people, you are in a class by yourself. And your continuing accumulation of building accolades in the Destin area every year is a testament to the fact that the opinion that Mary and I have in that regard is shared by many others as well. We thank you for providing us with a great home that we will enjoy for many years.

Sincerely,

  
Timothy J. McDermott